
REDLEAF CONSULTANCY

A SECURITY PRACTICE

RedLeaf Consultancy

Delivering Risk Based Security Solutions

RedLeaf Consultancy - Addressing the Security Risk

Throughout the life of any organisation a series of risks will be attracted; when new markets are entered, innovative business structures adopted or as the operating and regulatory landscape changes. The challenges and opportunities provided by understanding how those risks might affect an organisation and how they could be mitigated or exploited, is an essential part of business success.

The degree to which factors might affect business operations; the valuable assets it has or the reputation it trades on can be damaged by terrorism, criminal gangs, hostile governments, staff and competitors. Through the intent that they have, combined with their abilities to exploit any weaknesses in defensive measures the resultant impact can damage any organisation.

Without a clear understanding of the Security Risk, businesses may be making decisions without appreciating the potential outcomes. Expenditure might be generated on security systems or on people where it might not be needed and procedures introduced that unnecessarily restrict operations. At worst Security Risks could be underestimated and leave a business exposed.



At RedLeaf Consultancy we help businesses to appreciate the Security Risk that they are under

Bringing Experience - RedLeaf Consultancy

From directing security programmes designed to meet the strategic needs of business, to dealing with daily operational security issues, requires a depth of experience across a range of subjects. RedLeaf Consultancy brings that experience to its clients, allowing them to capitalise on understanding and addressing the security risks encountered.

Few places present the operational security difficulties of Northern Ireland.

The effects that terrorism had, and still has on the business environment, the issues generated by civil disorder, high impact bank robberies and Tiger Kidnapping, allowed Aidan Anderson of RedLeaf Consultancy, to capitalise on the experience he had in the protection of government assets; the knowledge gained through the design of CCTV and access control systems and by being a Senior Security Manager within a High Street Bank.



Security is not a reaction to events, it is about being proactive and ensuring that the risks generated are brought within a Risk Management Framework. Through doing this Aidan Anderson ensured that proactive measures were taken, the issues of costs addressed and that solutions which saw the amalgamation of control rooms, the reduction of bank robberies and the design of new retail branches and head office buildings were found and brought within the risk appetite.

RedLeaf Consultancy brings experience in operational and strategic security

RedLeaf Consultancy - Bringing Solutions

Policy

Instructions

Governance

Structure

Risk Framework

Security Risk Management. Security does not operate in a vacuum, it is an integral part of any business, which is seen through an Enterprise Wide Risk Management Framework. It is there to ensure that senior managers within the business are aware of all risks, how they compare and how they should be treated. From the establishment of a Security Risk Management function to the enablement of its incorporation into a Corporate Governance regime, RedLeaf Consultancy offers a range of services.

Critical Infrastructure Protection. All businesses depend on infrastructure that is critical to their operations. Whether it is the buildings in which key functions are based or the data centres on which they depend, RedLeaf Consultancy captures the security risks posed.

Critical 3rd Party Suppliers. Should it be their integration into business operations, the uniqueness of the product they offer or the services provided, some suppliers are critical. The actors who pose the threat to Critical 3rd Party Suppliers, pose the same but indirect threat to the primary business. Understanding the vulnerabilities Critical 3rd Party Suppliers have is an essential process in mitigating risk and is one which RedLeaf Consultancy undertakes.

Security Audits. Security audits can be a pointed tool with compliance either being achieved or not. But their use is essential within a Corporate Governance regime to provide assurance that the measures put in place to control the risk are actually being implemented and adhered to. RedLeaf Consultancy undertakes Audits, not only to ensure compliance, but to extract data to help evaluate the Security Culture.

Security Surveys

Threat Analysis

Vulnerability Surveys

Impact Assessments

Recommendations

Contract Compliance



Adding Value - RedLeaf Consultancy

Developing Corporate Governance Solutions. Physical security systems rarely fail to provide protection just because they don't work. The problems can be more deep rooted, with controls, if they were originally instigated, either not being adhered to or just ignored. Developing an approach, not only to ensure controls are in place but are used, is part of RedLeaf Consultancy's delivery.

Reviewing the security measures that are in place, devising matrices and analysing the resultant information, allows projections to be made and confidence given within the Corporate Governance regime.

Analysis
Controls
Design
Procedures

Integrated Security System Design. Security is not a series of individual components but is the integration of those components into an overall plan. RedLeaf Consultancy works with clients to understand the risk they face and to design security systems that integrate the duties of the guards, the effects of physical barriers and the use of electronic security devices to meet that risk.

Tiger Kidnapping. Few things can prepare people for being taken hostage during a Tiger Kidnapping, the effect on them and the business they work for can be traumatic. RedLeaf Consultancy's depth of experience in dealing with Tiger Kidnapping ensures that clients have policies in place, Crisis Management Teams formed and training and protective measures taken.



RedLeaf Consultancy bringing solutions and adding value within a Risk Management Framework

RedLeaf Consultancy - Challenging the Status Quo



It is relatively easy to maintain the status quo but without challenging it and creating new solutions it is highly likely that security will not meet business needs. Whether its embracing the value that new technologies can bring or changing the perception that security might have, RedLeaf Consultancy brings the experience necessary to make the change. From the issues raised to the solutions found, set out below are two of the challenges to what was the status quo.

Challenging the Security Control Room

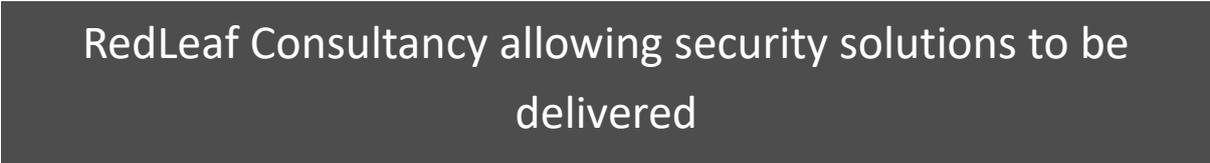
Issue. The development of responsibilities, the purchase of new equipment and the continuing need to ensure that ongoing and more sophisticated standards were set, meant that an in house control room had increasing difficulty in meeting those needs.

Solution: In a process that established the exact requirements of the control room, a solution was found that saw a 3rd party Alarm Receiving Centre change its product offering to bring in a control room operation. The solution, which matched the attendant risks, saw the control room outsourced and ensured continuity of service and had the benefit of reducing costs.

Challenging the Perception and Role of Security

Issue. As a function, security was seen to be a properties based and a facilities management solution. This restricted the ability of the security team in being able to address, in a clear manner the actual and not the perceived risks the business was under.

Solution. Security is a dynamic risk that has to be understood, measured and reported upon. To enable the security team to do this, it was moved to a position within the Risk Management function. This allowed it to establish the security risk, maintain a monitoring programme and to provide the business with an unbiased and objective view of the risks faced.



RedLeaf Consultancy allowing security solutions to be delivered

Bringing Independence - **RedLeaf Consultancy**

For security to be effective within any organisation, it has to have a high degree of independence. It must not be able only to challenge the status quo but to deliver risk based solutions that are measured on fact. RedLeaf Consultancy brings that high degree of independence by being a member of the Association of Security Consultants. This Association requires it's members to provide, objective and impartial advice, independent of suppliers of goods or services. We work for the client not for companies who manufacture goods or who supply services.

RedLeaf Consultancy is based in Northern Ireland, in an area of high speed broadband, twenty minutes from a regional airport that is connected to the whole of the United Kingdom and through hubs, globally.

RedLeaf Consultancy is available to speak to, correspond with or travel to meet the needs of your business.

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Available to meet your needs
